

An Invitation to Sponsor & Exhibit. . .

Florida Academy of Pain Medicine

2004 Annual Meeting

June 11-13, 2004

and meeting in conjunction with FAPM:

Florida Society of Physical Medicine & Rehabilitation

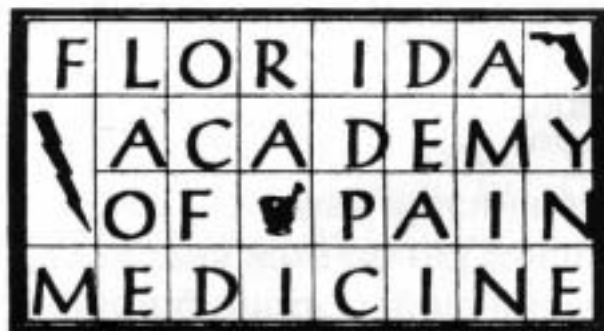
Florida Society of Interventional Pain Physicians

The Ritz-Carlton, Coconut Grove

a 5 Diamond Resort in Miami

How you BENEFIT:

- Meet with pain management practitioners from throughout Florida
- Support the professionals that support your business
- Enjoy one of Miami's most enchanting walking villages on tropical Biscayne Bay



General Meeting Information

The FAPM Annual Meeting is the largest gathering of pain management physicians in Florida, and it grows every year. Represented specialties include anesthesiology, neurology, neurosurgery, physical medicine and rehabilitation, and others. The exhibit hall sells out every year, so do not delay reserving your placement.

The FAPM staff welcomes the opportunity to create sponsorship packages that meet your individual needs and we are committed to making this conference a success for each vendor! We look forward to seeing you at the beautiful Ritz-Carlton in Coconut Grove.

Hotel Reservations: Call 305 365 4500 or 888 564 8660, tell them you are with the Florida Academy of Pain Medicine.

Room Rate: \$155.

Exhibit Hours:

Friday, June 11, 2004

Move-In 12 - 4 pm

Saturday, June 12, 2004

Exhibits Open:
Hot Pick-Up Breakfast 7 - 8 am
Coffee Break 10-10:30 am
Beverage Break 3 - 3:30 pm
Reception 5 - 6:30 pm

Sunday, June 13, 2004

Exhibits Open:
Hot Pick-Up Breakfast 7 - 8 am
Coffee Break 10 - 10:30 am
Move out 11 am

Exhibit Fees*

Priority Booth \$950.00
Standard Booth \$750.00

*Please review the enclosed floor plan and indicate your booth preference on the exhibitor contract.

Exhibit Description

Booth packages include 1 8x10' pipe-and-drape booth, 1 6' draped table, 1 chair, 1 wastebasket and 1 identification sign.

Priority Booths are #s 100, 102, 106, 107, 201, 202, 205, 206, 209, 210, 301, 305, 310. These are front line booths and booths that have the advantage of being where the food and beverage will be placed.

Questions?

Lorry S. Davis, M.Ed.
FAPM Executive Director
Phone: 904 270 8886
Fax: 904 246 9233
Email: Lorry4@earthlink.net
FAPM Tax ID#: 59-3298602

Commercial Support Opportunities

General Commercial Support Grants

Providing general commercial support for the Meeting offers your company additional exposure at a variety of levels:

Gold - \$5,000

Includes:

- 1 priority exhibit booth
- Recognition in event publicity.
- Special signage in exhibit hall

Silver - \$4,000

Includes:

- 1 priority exhibit booth
- Recognition in event publicity
- Special signage in exhibit hall

Bronze - \$3,000

Includes:

- 1 standard exhibit booth
- Recognition in event publicity
- Special signage in exhibit hall

Specific Commercial Support

Commercial support options are also available for specific events during the Meeting:

Hot Pick-Up Breakfasts - \$2,000 Each

Two breakfasts will be held during the Meeting. Hosting a breakfast includes:

- Recognition in event publicity
- Special Signage at event
- 100 People

Coffee / Refreshment Breaks - \$1,500 Each

Three refreshment breaks will be held during the Meeting. Hosting one break includes:

- Recognition in event publicity
- Special Signage at event
- 100 People

Saturday FAPM Luncheon - \$2,500

Includes:

- 10 minute presentation to the physicians during lunch
- Recognition in event publicity
- 6' draped exhibit table for handouts In the luncheon room
- Special Signage at event
- 2 tickets to event
- 50 People

Saturday Night's Reception in Exhibit Hall \$2,500

Friday 5-6:30pm

Includes:

- 1 priority exhibit booth
- Recognition in event publicity
- Special Signage in exhibit hall
- 100 People

Saturday FSIPP* Dinner \$2,500

Saturday 7 - 9 pm

Includes:

- 15 min presentation to physicians during dinner
- Recognition in event publicity
- 6' draped exhibit table for handouts In the dining room
- Special Signage at event
- 2 tickets to event
- 40 People

Sunday FSPMR Luncheon \$1,250**

Sunday, 12 Noon to 3:00 pm

10 minute presentation to the physicians during lunch.

Includes:

- Recognition in event publicity
- 6' draped exhibit table for handouts In the luncheon room
- Special Signage at event
- 2 tickets to event
- 20 People
- Listing on FSPMR website with logo

All sponsors and exhibitors will be listed with logos on FAPM's website.

* Florida Society of Interventional Pain Physicians

**Florida Society of Physical Medicine & Rehabilitation



P.O. Box 330298
Atlantic Beach, FL 32233-0298

An Invitation to Sponsor & Exhibit. . .

Florida Academy of Pain Medicine

2004 Annual Meeting

June 11 - 13, 2004

and meeting in conjunction with FAPM:
Florida Society of Physical Medicine & Rehabilitation
Florida Society of Interventional Pain Physicians

The Ritz-Carlton, Coconut Grove
Miami

Florida Academy of Pain Medicine

P.O. Box 330298 Atlantic Beach, FL 32233-0298 Ph: 904-270-8886 Fax: 904-246-9233
Email: Lorry4@earthlink.net

2004 Annual Meeting

June 11 - 13, 2004

The Ritz-Carlton, Coconut Grove, Miami

Commercial Support Opportunities

Increase your company's exposure at the Annual Meeting by providing commercial support.

Commercial support opportunities are listed below. Refer to the sponsor & exhibitor prospectus for complete details on each support level or event. Please check the box next to your commercial support commitment:

Commercial support is offered on a first come, first served basis. Complete the information below

<input type="checkbox"/> Gold	\$5,000	<input type="checkbox"/> Saturday FAPM Luncheon	\$2,500
<input type="checkbox"/> Silver	\$4,000	<input type="checkbox"/> Saturday ASIPP Dinner	\$2,500
<input type="checkbox"/> Bronze	\$3,000	<input type="checkbox"/> Hot Pick-Up Breakfast	\$2,000
<input type="checkbox"/> Saturday Evening Reception	\$2,500	<input type="checkbox"/> Coffee/Beverage Break	\$1,500
		<input type="checkbox"/> Sunday FSPMR Luncheon	\$1,250

and return with payment to FAPM.

Company _____
(please print exactly as name should appear in program and on signage.)

Representative #1 _____ Representative #2 _____

Address _____

City _____ State _____ Zip _____

Phone _____ FAX _____

E-mail Address _____ @ _____

Total Commercial Support Commitment \$ _____

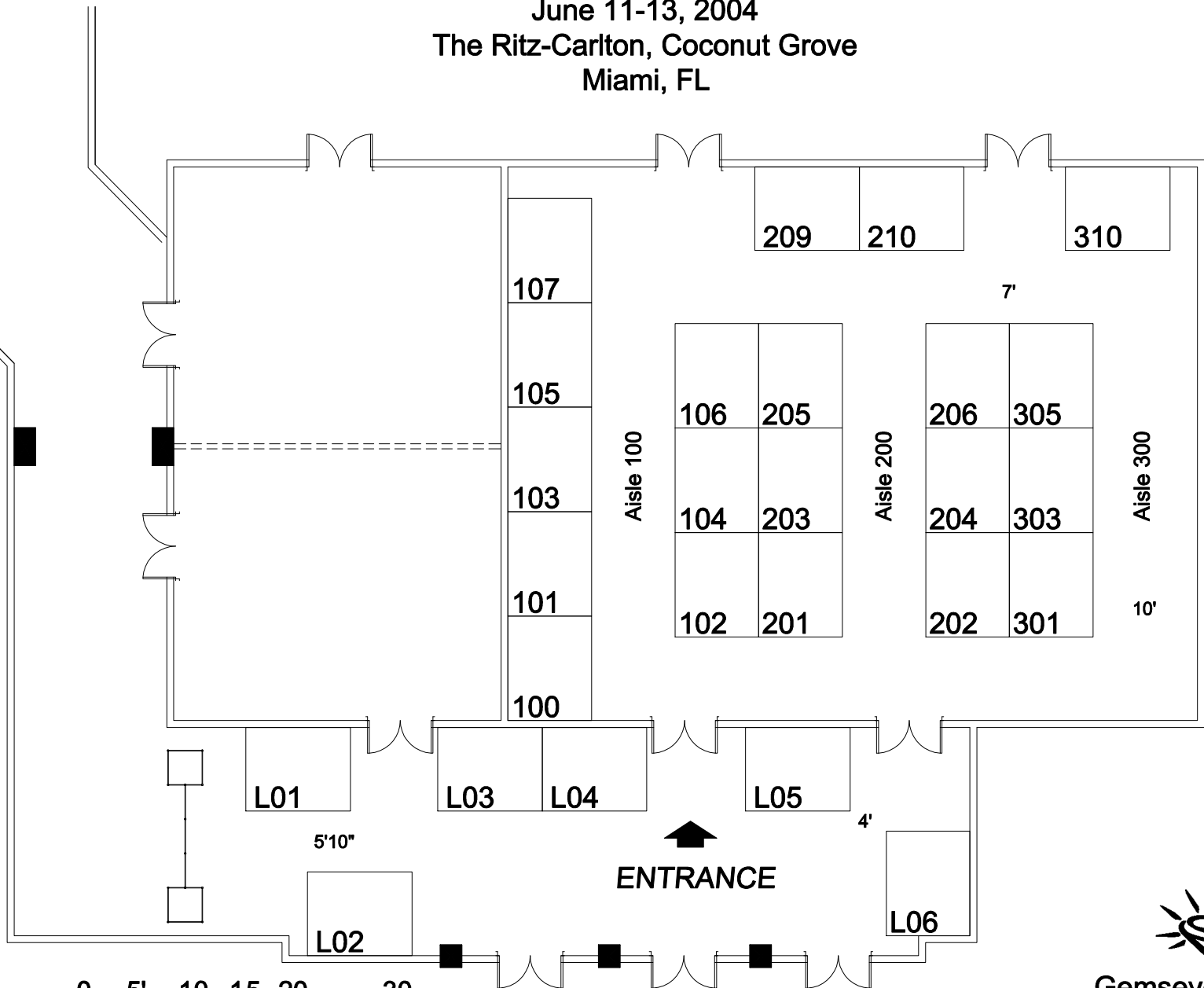
Method of Payment: Check (Payable to **FAPM**) Visa MasterCard

Card# _____ Exp. Date _____

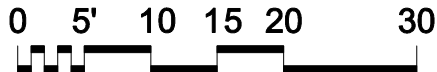
Name of Card _____ Signature _____

Return this form with payment to: **P.O. Box 330298 Atlantic Beach, FL 32233-0298**
Ph: 904-270-8886 Fax: 904-246-9233 Email: Lorry4@earthlink.net
Please call 904-270-8886 with any questions regarding commercial support.

FAPM
FSPMR/FSIPP
 June 11-13, 2004
 The Ritz-Carlton, Coconut Grove
 Miami, FL



Grand Ballroom
 Salons 1 & 2
 26-8x10 booths
 Ceiling Height 19'
 Aisles 8' unless noted



Gemsevents.com
 407.438.5002

Florida Academy of Pain Medicine

P.O. Box 330298 Atlantic Beach, FL 32233-0298 Ph: 904-270-8886 Fax: 904-246-9233

2004 Annual Meeting

June 11 - 13, 2004

The Ritz-Carlton, Coconut Grove, Miami

Exhibitor Agreement

Company Name:

(please print **exactly** as name should appear in program and on signage.)

Contact Name _____ Title _____

Address _____

(All additional information will be mailed to this address.)

City _____ State _____ Zip _____

Phone _____ FAX _____

E-mail Address _____ @ _____

Please indicate any competitive companies. We will try to recognize this in booth placement, but we cannot make any guarantees.

Booth Assignment: Booths will be assigned at the sole discretion of show management and will be based on the date of request and consideration of competition. With reference to the floorplan, please indicate your booth preference:

1st Choice _____

2nd Choice _____

3rd Choice _____

4th Choice _____

Booth Fee: Priority - \$950 Each
Standard - \$750 Each

Total Number of Booths Requested: _____ Priority _____ Standard _____

On-Site Representatives:

1.) _____ 2.) _____

Amount Enclosed: \$ _____ **Method of Payment:** Check (payable to FAPM)

Visa MasterCard

Card # _____ Exp. Date _____

Name on Card _____ Signature _____

RULES AND REGULATIONS

1. Contract

The following rules and regulations become binding upon acceptance of this contract between the applicant and his employees, and the Florida Academy of Pain Medicine (FAPM) the show sponsor.

2. Space Assignment

Booth locations will be assigned at the sole discretion of show management. Placement will be made based on date of reservation and separation of competitive products.

3. Booth Package Description

Booth packages include 1 8' x10' pipe-and-drape booth, 1 6' draped table, 1 chair and 1 identification sign.

Total individual exhibit floor space is limited to 8'x10' unless requested and approved in writing. No walls, partitions, signs or decorations may be erected which will interfere with the general view "down the aisle", or with other exhibits.

4. Show Move-In & Move-Out

Move-In June 11, 2004

Friday Noon – 4pm

Move-Out June 13, 2004

Sunday 11 am

NOTE: No exhibitor will be allowed to break down their booth until the close of the show at 10:30 am on Sunday, June 13, 2004.

5. Exhibit Hours

Saturday, June 12, 2004

Exhibits Open:

Hot Pick-Up Breakfast 7 – 8 am

Coffee Break 10 – 10:30 am

Beverage Break 3 – 3:30 pm

Reception 5 – 6:30 pm

Sunday, June 13, 2004

Exhibits Open:

Hot Pick-Up Breakfast 7 – 8 am

Coffee Break 10 – 10:30 am

Move-Out 11 am

6. Unoccupied Space

FAPM reserves the right, should any rented space remain unoccupied after the first hour of the show's opening, to rent or occupy said space.

7. Payments & Refunds

The total amount for exhibit space is due upon the reserving of space and signing of the contract. In the event an exhibitor cancels a contract, FAPM must be notified in writing for refunds to be made. A cancellation fee of \$50.00 will be deducted from any refund made. No refunds will be made for cancellations within two weeks of the show.

8. Food Service

FAPM reserves the right to provide food and beverage service during certain hours in the exhibit area.

9. Noisy and Obnoxious Equipment

The operation of whistles or any objectionable device will not be allowed. After the show opens, noisy and unsightly work will not be permitted.

10. Security

Providing security for exhibits, exhibitor property and for exhibitors themselves, as well as for their employees, agents, representatives and guests, shall be the sole responsibility of the exhibitor and of the exhibitor only.

11. Fire and Safety Regulations

All local regulations will be strictly enforced and the exhibitor assumes all responsibility for compliance with such regulations.

Fire

hose cabinets and fire exits must be left accessible and in full view at all times. All display materials and decorations must be

flameproof

and subject to inspection. No flammable substances may be used or shown in booths.

12. Liability and Insurance

The hotel management and FAPM will take all reasonable precautions

to avoid loss of exhibitors' property by theft or fire, but under no circumstances shall the hotel management or FAPM be responsible

for such losses, and it is recommended that exhibitors cover their property with suitable insurance. In the enforcement and interpretation of these rules and regulations, the decision of the Academy is final.

13. Damage to Property

Exhibitors are liable for any damage caused to the building, floor, walls, columns, or to standard booth equipment, or to other exhibitors' property. Exhibitors must not apply paint, lacquer, adhesive or any other coating to building, columns, floors or to standard booth equipment.

14. Public Policy

Exhibitors are charged with knowledge of all ordinances and regulations pertaining to taxes, health, fire prevention, customs and public safety while participating in this show. Compliance with such

laws is mandatory for exhibitors and the responsibility of the exhibitor.

15. Eligible Exhibits & Restrictions

FAPM reserves the right to determine the eligibility of any company or products for inclusion in the show and reserves the right to reject,

evict or prohibit any exhibit, in whole or in part, or any exhibitor or his representatives, with or without giving cause. FAPM reserves the right to deny the exhibition of inappropriate items and products.

Drugs, chemicals or other therapeutic agents listed in AMA's *New and Non-Official Remedies*, *National Formulator* or *U.S.*

Pharmacopoeia may be displayed. Proprietary drugs, mixtures and

special formulas may be displayed if documentary evidence of their

acceptance by ethical medical organizations is on file with FAPM headquarters. New, unlisted and/or initial display items must be submitted for clearance prior to opening of the Meeting. Clinical and laboratory tests and evaluation on such items must be submitted

at least one month prior to the opening date of the show. The same

restrictions apply to medical journal advertisements or other displayed publications and all promotional literature.

16. Exhibit Floor Access

FAPM reserves the right to limit access to the exhibit floor to anyone during times the show is not officially open.

17. Use of Booth Space

Exhibitors shall reflect their company's highest standards of professionalism while maintaining their booths during the show hours. No exhibitor shall assign, sublet or share booth space without

the permission of the Academy.

18. Exhibition Sales Policy

Exhibitors may not accept payments in cash or checks or deliver merchandise in the exhibit hall.

19. Irregular Canvassing & Advertising Distribution

Solicitation of business or meetings in the interest of business except that of exhibiting firms is prohibited. Exhibitors are urged to report to FAPM any violations of this rule. Canvassing by exhibitors outside of their booths is also forbidden, except by hosts of specially-hosted events.